

Careers: Economics

The University of Maryland Economics major graduates have been successful in many different fields post-graduation, including *consulting, law, government, nonprofits, business, banking, finance, research, and more*. Using information from the University of Maryland graduation survey, we have compiled details about ECON majors, such as their post-graduation adventures. Use this information as a place to start exploring your career interests. Review additional resources at the [University Career Center @ BSOS](#) Your Career webpage.

View a separate job title list for students who graduated with a [B.S. vs. B.A.](#) in Economics.

Titles/Industries of Recent Alumni (*Sample*)

Explore career paths of ECON majors with LinkedIn's [Alumni Tool](#).

Note: Must have a LinkedIn account to access.

Banking, Finance, and Insurance

Job Titles:

Actuary/Actuarial Assistant Analyst
Associate Performance Analyst
Broker's Assistant
Business Operations Analyst
Client Associate
Client Financial Management Analyst
Derivatives Analyst
Equity Research Associate
Financial Advisor
Financial Analyst
Financial Engineer I
Financial Representative
Global Finance & Business Management Program Analyst
Interest Rate Sales
Investment Banking Analyst
Investment Operations Associate
Investment Sales Associate
Junior Investment Associate
Management Development Program
Retirement Actuarial Analyst
Securities Analyst II
Structured Finance Analyst
WISE Associate
Underwriter

Organizations:

Brown Advisory
Cambridge Associates
Consumer Edge
Deutsche Bank
Fannie Mae
Goldman Sachs
JP Morgan Chase & Co
KPMG
M&T Bank
Marcus & Millichap
McAdam Financial
MetLife Investment Management
Moody's Investors Service
Morgan Stanley
Navy Federal Credit Union
Northwestern Mutual
Prudential
Sumitomo Mitsui Banking Corporation
T. Rowe Price
Third Bridge Group Limited
UBS
Wells Fargo
Werber & Associates, Inc.
Willis Towers Watson
York Funding

Entry Tips:

Important qualities/skills generally include: analytical, detail-oriented, math, communication and writing skills.

Apply for internships. Employers recruit full-time employees from their internship programs.

For detailed tips, visit Vault's Guide to [Banking & Financial Services Jobs](#) or [Leveraged Finance](#).

[Be an Actuary](#), guide of what actuarial science is and how to get started

[Underwriter Career](#), career description.

Best organizations in [financial services](#).

Consulting

Job Titles:

Associate
Anti-Money Laundering Risk Consultant
Finance Consultant
Marketing Consultant
Program Analyst
Research Assistant
Staff Consultant

Organizations:

Baker Tilly Virchow Krause, LLP
Crowe
Empowered Technologies, LLC
KNG Health Consulting, LLC
KPMG
Madison Associates
Ryan & Wetmore, PC

Entry Tips:

Important qualities/skills generally include: curiosity, problem solving, building rapport, innovation, and flexibility.

For detailed tips, visit Vault's Guide to [Consulting](#) and [Consulting Jobs](#).



Business- General

Job Titles:

Account Executive
Business Analyst
Business Operations Associate
Contracts Manager
Development & Marketing Associate
Director of Branding
Government Account Representative
Merchant Executive Dev. Program
Project Operations Associate
Recruiter
Risk Analyst
Sales Development Representative
Sales & Marketing Associate

Organizations:

AeroTek
Aflac
Bozzuto
Carahsoft
FAST Technology
House of Venus
Macy's
New Day USA
SAM
TEKsystems
The Light House

Entry Tips:

Important qualities/skills generally include: analytical, communication, creativity, decision making, interpersonal, and organizational skills.

For detailed tips, visit Vault's Guide to [Business Administration Jobs](#).

Research, Policy, and Quantitative Analysis

Job Titles:

Analyst
Associate, Analytics & Data Insights
Capital Market Analyst
Data Analyst
Deductions Analyst
Economist
Fiscal and Policy Analyst
Jr Policy Specialist
Market Data Analyst
Market Research Associate
Research Analyst
Research Assistant
Staff- Tax Accountant
Statistician Coordinator
Tax Associate

Organizations:

Baltimore County Auditor's Office
Bloomberg L.P.
Bureau of Economic Analysis
Federal Reserve Board
ICF
IMG-Crown Energy Service
International Monetary Fund
Kglobal
Mid Atlantic Sports Network
NVR
RSM US, LLP
SAIC
TargetGov
U.S. Commodity Future Trading Commission
U.S. Department of Commerce
VML

Entry Tips:

Important qualities/skills generally include: analytical, communication, critical thinking, and organizational skills.

For detailed tips, visit Vault's Guide to [Economics Jobs](#).

[Economics for College Students](#), AEA provides opportunities and career path information.

Almost half of all economists work for local, state, or federal government. Employment is projected to grow 6% from 2016 to 2026.

Real Estate

Job Titles:

Commercial Real Estate Analyst
Corporate Real Estate Advisor
Leasing & Marketing Manager
Purchasing Assistant
Real Estate Agent
Real Estate Broker Associate
Real Estate Consultant
Retail, Sales, and Leasing Associate

Organizations:

CA Ventures, LLC
Charm City Development
Douglas Elliman Real Estate
Grandbridge Real Estate Capital
JP Morgan Chase & Co
Keller Williams Realty
Segall Group Commercial Real Estate
Sotheby's International Realty

Entry Tips:

Important qualities/skills generally include: business acumen and interpersonal, organizational, and problem solving skills.

For detailed tips, visit [Vault's Guide](#) to Real Estate or Real Estate Jobs.

Other

Job Titles:

International Program Coordinator
Investigative Specialist
ORISE Fellow
Teacher
Technology Analyst

Organizations:

Aberdeen Proving Ground
Accenture Federal Services
Office of the Public Defender Service
Planet Depos
Teach for America

Entry Tips:

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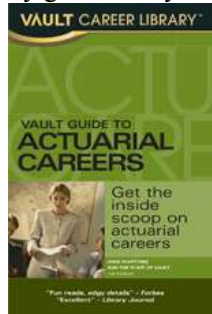
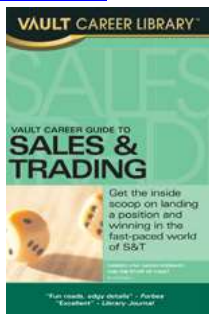
Explore Career Options: Resources

Use the sample job titles listed in this document to start exploring career paths.

The links below provide search boxes for you to locate more information on the titles as well as search for other options.

- [Occupational Outlook Handbook](#), a career title dictionary
- [O*NET Online](#), the nation's primary source of occupational information
- [FOCUS2](#), explore career paths using self-assessment questionnaires
- [Terrapins Connect](#), talk with professionals working in the field through UMD's alumni network
- [Federal positions by major](#), research career titles with the federal government related to your major

[Vault Guides](#), offers 100's of industry guides for you to gain inside tips (*see examples below*)



Note- Access Vault through your [Careers4Terps](#) account for FREE.

Explore Career Options: Gain Experience

The links below will be a helpful starting point in locating opportunities. [Identify the type of experience](#) that meets your needs.

Sample list of opportunities

- [Careers4Terps](#), a job and internship database of openings for UMD students
- [BSOS Engagement Opportunities](#), features programs for BSOS students
- [UMD National Scholarships Office](#), lists opportunities for UMD students
- [Internship search tips](#), the University Career Center @ BSOS offers strategies
- [UMD Department of Economics Blog](#), list opportunities posted by alumni and employers targeted ECON majors
- [Federal government internships](#), links to openings and application tips
- [Research opportunities](#), advice and links for undergraduate students

UMD Careers4Terps: Featured positions for [ECON majors](#)

Did you know?

“Whether or not one has an internship impacts short-term and longer-term career success!

Survey takers who completed at least one internship received a job offer more quickly and had a higher first position salary than those who did not.”

-[NACE 2018](#)

Where are ECON Majors Interning?

Internships are a great way to try out an interest, regardless if they are directly related to your major. Employers tend to favor job seekers who have had an internship in the field they are hiring for. Review [inspiring internship stories](#) from BSOS students to gain ideas.

Sample internship sites/titles

A Wider Circle, *Research Intern*
 Aflac, *Sales/Marketing Intern*
 Albright LLC, *Intern*
 Applied Energy Group, *Summer Analyst*
 Baker Tilly, *Consulting Intern*
 Bank of America, *Intern*
 Bureau of Labor Statistics, *Student Trainee*
 Business Civic Leadership Center, *Research Analyst*
 CentraState Medical Center, *Human Resources Intern*
 EducationWeek, *Marketing Intern*
 Everyday is a Miracle, *Bookkeeper*
 Farmers Insurance, *Intern Trainee*
 Gates Capital Corporation, *Finance Intern*
 Google, *Intern*
 Henkel Malaysia, *Finance Intern*
 Inforum, University of Maryland, *Research Assistant*
 Innovations for Poverty Action, *Intern*
 Intelligent Decisions, *Financial Contractor Intern*
 Liberty Mutual Insurance Co., *IT Intern*
 Library of Congress, *Intern*
 Morgan Stanley, *Intern*
 Office of the Public Defender, *Intern*
 Office of Undergraduate Admissions, *PR Intern*
 PNC, *Financial Services Intern*
 Press Ganey, *Data Analytics Intern*
 QuotePie, LLC, *Business Development Intern*
 Rosin & Associates, *Financial Analyst Intern*
 SiriusXM Satellite Radio, *Programming Intern*
 Taylor & Francis Group, *Production Intern*
 Tetra Tech, Inc., *Business Development Intern*
 UNESCO Center for Peace, *Program Development*
 United States Census Bureau, *Intern*
 United States Department of Agriculture /ARS, *Intern*
 United States Department of Health and Human Services, *Budget Analyst Intern*
 United States Office of Personnel Management, *Actuary Student Trainee*
 ValStone Partners, *Summer Analyst*
 V-Empower, Inc. *Business Analyst*

STUDENT INTERNSHIP STORIES AT...



Skills Developed

Skills lead to jobs. Which skills do you possess?

- [Assess your](#) skills, abilities, interests, and values and explore how they relate to career options.
- Complete this [skills inventory](#) to get started.

Sample list of skills developed in class by Economics majors.

- Model economic behavior
- Describe and analyze relationships between economic variables
- Interpret and apply descriptive and inferential statistics
- Analyze the effect of government policies on the economy
- Use both conceptual and quantitative tools



Add to your skill set with these learning videos/courses.

At the [undergraduate level](#), students can learn about the methods of analysis that economists use and about the various fields of inquiry where economists have been most productive. Principles courses introduce students to both the methodology and the fields and thus provide a foundation for both the Bachelor of Arts and the Bachelor of Science curriculums.

Graduate School Programs

Some career paths require an advanced degree. Start researching your career path of interest to identify the educational requirements. The resources below offer a brief overview of the more popular graduate degree programs our **Economics majors** have been confirmed admittance.

Boston College

Accounting

Columbia University

Law

Cornell University

Applied Economics and Management

George Washington University

Law

Georgetown University

Public Relations and Communication

Law

Hofstra University

Accounting

Iowa State University

Agriculture and Resource Economics

Johns Hopkins University

Finance

London Business School

Management

National University of Singapore

Economics

Rice University

Economics

Rutgers University

Public Policy

Mathematical Finance

University of Maryland, Baltimore

Law

University of Maryland, College Park

Applied Economics

Economics

Real Estate Development

Public Policy

Supply Chain Management

Accounting/Finance

Marketing Analytics

Washington University in St. Louis

Law

Graduate School Resources

- Graduate school tips, [UMD Department of Economics](#) and [other programs](#)
- [Start planning](#): Graduate school application timeline and other resources

Schedule a [career consultation appointment](#) with the University Career Center.

College of Behavioral and Social Sciences

[@UMDCareerCenter](#) | www.careers.umd.edu | go.umd.edu/UCCBSOS